



Waste **WORDS**[®]

The Quarterly Newsletter for Facilities using WasteWORKS Software

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Volume 18 - Issue II * Second Quarter 2011

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Latest WasteWORKS Versions:

WasteWORKS v. 7 (7.614)

WasteWORKS-SQL (1.351)

Visit our website for more details.

WasteWORKS Training

On-site and remote training and assistance are available from Carolina Software.

Our technicians can visit your site(s) and provide hands-on training for WasteWORKS and our other products. Each visit is customized to meet your needs and is a great way to help new employees get up to speed quickly, brush up on reporting and billing functions, or just to learn what's new with the latest version of WasteWORKS. An upgrade is included.

Remote training is also available. For customers who simply want a few hours of dedicated time or even a whole day, remote assistance is a great option! (requires high speed internet connection).

Please call 910-799-6767, ext. 2 for more information.

Carolina Software is proud to feature Abbey Green of Winston Salem, a new C&D recycling company, right here in our home state of North Carolina. The firm has taken a 20 acre chunk of land, some rebuilt scales, along with the appropriate amount of blood, sweat and tears (and WasteWORKS-SQL, of course!), and turned it into a fully functional and highly efficient recycling facility!

Getting Started

Abbey Green began civil construction of their facility in March of 2010 and started operations in January 2011 after receipt of their final release on their permit from the North Carolina Department of Environment and Natural Resources. Initially they have limited their operations to commercial customers but will soon begin to accept debris from small contractors and the general public. Their current tipping floor hours are 7AM until 4PM Monday through Friday.

The Abbey Green facility is permitted as a transfer, recycling, resource recovery, and processing facility, on a site conveniently located five minutes south of downtown Winston-Salem directly off US Highway 52. The company is permitted to receive 425 tons per day of construction and demolition debris as well as industrial debris that meets their permit. The acceptable debris list consists of wood (including pallets), aggregates and soil, drywall, roofing, metals, white goods, plastics, cardboard and paper, carpet and padding. Abbey Green also runs a small LCID landfill.



Abbey Green takes construction debris like this and turns it into numerous, valuable commodities.

Abbey Green recycles between 60 to 70% of debris as a normal course of business and can offer a higher recycle rate if the contractor will cooperate. Abbey Green is active developing end markets. They sell recycled crushed concrete, aggregates, whole and chipped brick, gypsum for use in agriculture, boiler fuel derived from shredded wood, recycled cardboard used for fiber to paper mills, recycled scrap metal and plastic. Abbey Green has plans to sell ground shingles as feedstock to asphalt plants. They are developing a salvage business, The Re_Store, to sell building material such as doors, bathroom fixtures, used lumber, and so on.

Keeping it Clean

"The NC Division of Waste Management (DENR) and local Forsyth County authorities have worked well with us to assure that we have a minimal impact on the environment." says Jim Bryan, one of the partners in the business, who led the permitting effort. "We are an all-weather operation. Our tipping floor has a large metal weather cover and the sort line is covered. We capture all leachate,

Continued next page.

WasteWORKS-SQL

WasteWORKS-SQL is available as a robust, off-the-shelf package for new customers and existing customers looking to expand on the proven capabilities of the industry's leading solid waste management software product.

WasteWORKS-SQL maintains the same flexible functionality

and simple usability of prior offerings, but provides users and management with expanded reporting capabilities, Windows level security and fast, efficient processing in a wide range of network environments. The new WasteWORKS-SQL combines all of the benefits of a SQL Server platform with an easy to

maintain, affordable, off-the-shelf solution for managing your facility.

Key Features:

- Combines the industry's leading off-the-shelf package for simple and efficient ticketing, billing and reporting with the power and security of MS SQL Server.
- Provides unlimited reporting

with WasteWORKS-SQL stock reports, Crystal Reports and MS Reporting Services. WasteWORKS stock reports run up to 20 times faster than with previous versions, even with large data sets and slower network connections.

- Real time calculation of customer balances and totals fields.

Abbey Green continued:

coming in with wet loads, on the tipping floor, which drains to the sanitary sewer. All site storm water, outside the tipping floor, is managed through a wet detention pond, where water is regularly sampled for quality before release to the watershed. Our personnel are trained in the screening, identification of prohibited wastes, with procedures for response to non-permitted debris including hazardous wastes and asbestos. We are working with our customers to prescreen the loads."

Happy Customers and a Happy Staff

"The facility was designed to be fast and efficient for our customers," says Randall Baker, Abbey Green's General Manager. "In the first few weeks of operations we are receiving compliments on our service. Utilizing both an inbound and outbound scale, we turn around a truck from first contact until they receive their ticket in an average of less than 7 minutes." "With WasteWORKS we like the ease of user interface and the minimal training required for operators," says Steve Gomes, Abbey Green's Operations Manager, who moved his family from northern Washington State to join the start-up. "WasteWORKS handles our inbound debris and outbound product and interfaces well with our other accounting systems. Carolina Software has been very supportive of our business start-up and has a responsive staff of people who understand our business and our objectives."

Abbey Green sweeps the tipping floor and roads clean every evening to assure trouble free and safe tipping. The scalehouse break room is available to their customers for a quick break and a cup of coffee. Periodically they host "hotdog Fridays" for their customers and employees to try and make recycling a bit less tedious.

Abbey Green is dedicated to its workforce, offering a living wage and full medical benefits. In a local economy that has lost thousands of manufacturing jobs in textiles, furniture, and tobacco, the company stated mission is to "create wealth and impact lives". Many of Abbey Green's employees are looking for a second chance in life and the company is working closely with vocational rehab, several half-way houses, and Goodwill to prescreen candidates. They report they have hired people who have a positive attitude, want to work hard, and are dedicated to bettering themselves and their fellow employees.

For those who want to contact Abbey Green please call the main number 336 785 2130. We're happy to have Abbey Green on board and we greatly appreciate their assistance with this article!

The NEW WasteWIZARD



Vision camera is now a built in option for the WasteWIZARD enclosure!

Carolina Software introduces the latest in scale lane automation technology. The recently redesigned WasteWIZARD system now features an industrial, stainless steel enclosure, a professionally developed electrical and wiring system, and an integrated camera system for use with the WasteWORKS Vision System. The new WasteWIZARD system is the perfect automated addition for WasteWORKS sites, and a great upgrade for existing WasteWIZARD installations. Call today for information about adding the NEW WasteWIZARD to your site!



WasteWORKS Vision

*******Ordering Forms Online*******

Ordering WasteWORKS tickets, statements and invoices from Carolina Software is as easy as ever. Using the WasteWORKS on-line order form at www.wasteworks.com means that you will have instant access to the latest products and prices. Start ordering your forms on-line today! If you don't have internet access at your site, you can still fax in your order to 910-799-1177.

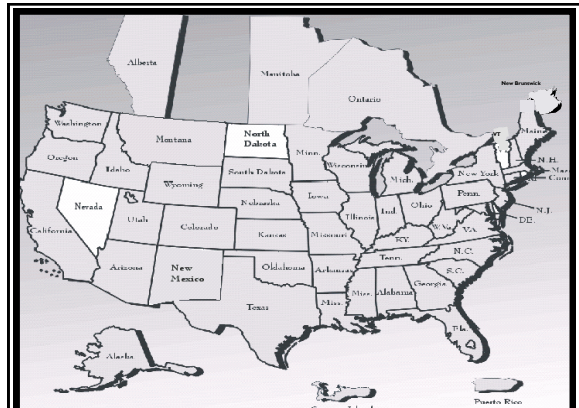
PowerPay Credit Card Processing

Carolina Software, in partnership with PowerPay, one of the most trusted payment processing providers in the US, has announced exclusive pricing for Carolina Software customers that can actually help **decrease** credit card processing fees. PowerPay's platform is now integrated with Carolina Software allowing credit transactions to flow immediately into your software eliminating the need to re-key sales at the end of the day.

The PowerPay payment processing solution provides you with:

- A simple, fast application process
- An all-in-one PC based payments solution that saves time and eliminates the need for an external, stand-alone point-of-sale terminal
- Full e-commerce support
- 24/7 technical support
- Advanced features such as recurring payment capability
- Easy access to transaction and batch history
- Superior value and competitive pricing – 9 out of 10 times PowerPay is able to match or better current processing rates

If you would like to learn more about integrating PowerPay's payment processing solutions with your business - and the exclusive pricing for Carolina Software customers – then contact PowerPay today at 877-775-6900 .



WasteWORKS States Update:

Since WasteWORKS was first introduced in 1987, the number of installed customers and geographic locations has increased dramatically. Locations in which facilities are using WasteWORKS include the areas shaded in gray.